

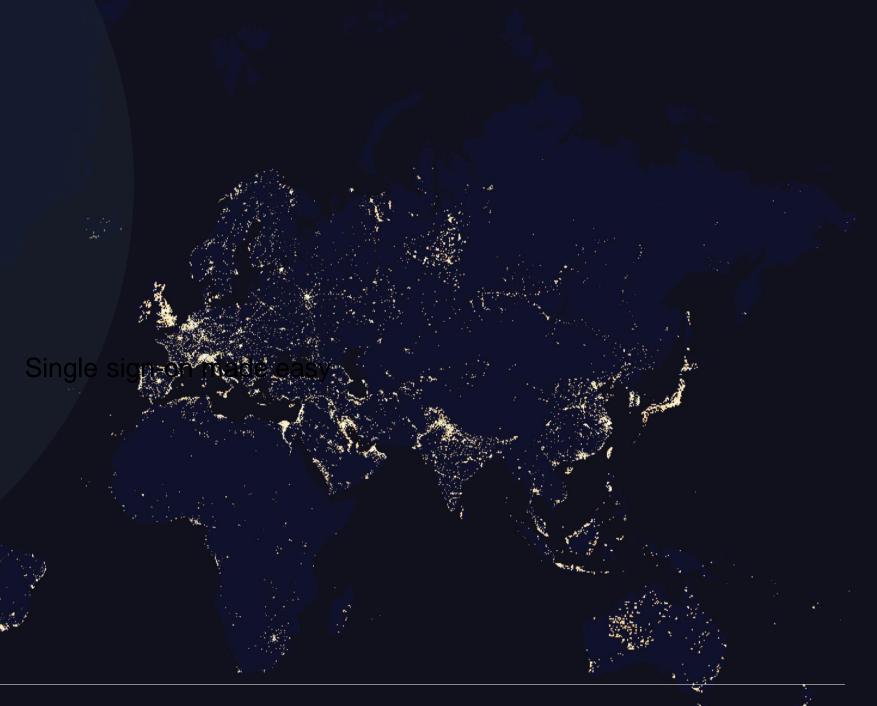
## The missing link from the publishing cycle

Vee Rogacheva, UX designer

4,000 organisations
enable access to hundreds
of thousands of journals,
databases and e-books, for
over 4 million end users
across the world.









We believe that accessing subscription-based content should be fast, easy and pain free.



No cursing forgotten passwords, just fast easy access to the content you need.



We remove barriers to knowledge and help put information in the right hands.

## UX and service design



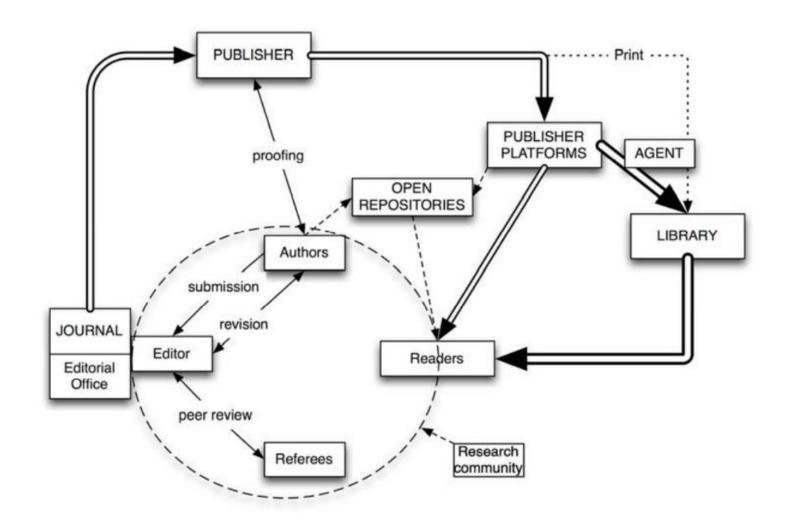
### The publishing cycle



### The publishing cycle

"Research, created by an author from a particular research community, passes through the journal editorial office of the author's chosen journal to its journal publisher, subscribing institutional libraries before ending up back in the hands of the readers of that research community as a published paper in a journal."

(STM, 2018)





## What do you think is missing from the publishing cycle?

Sli.do #UXUX



### The publishing cycle

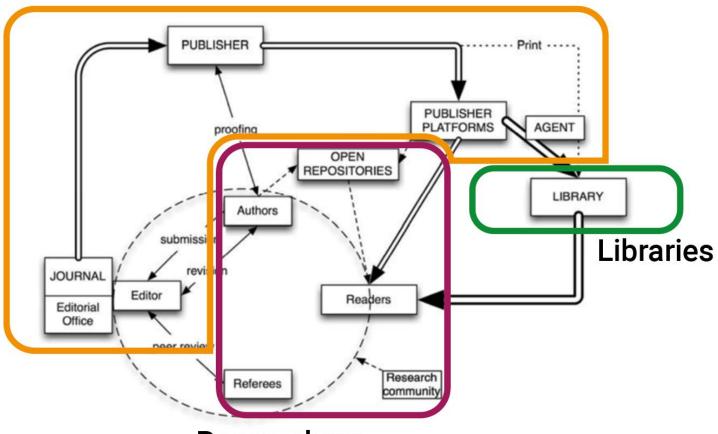
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### The relationship between parties involved

#### **Publishers**



Researchers

## Do you have more individual or institutional users?

Sli.do #UXUX



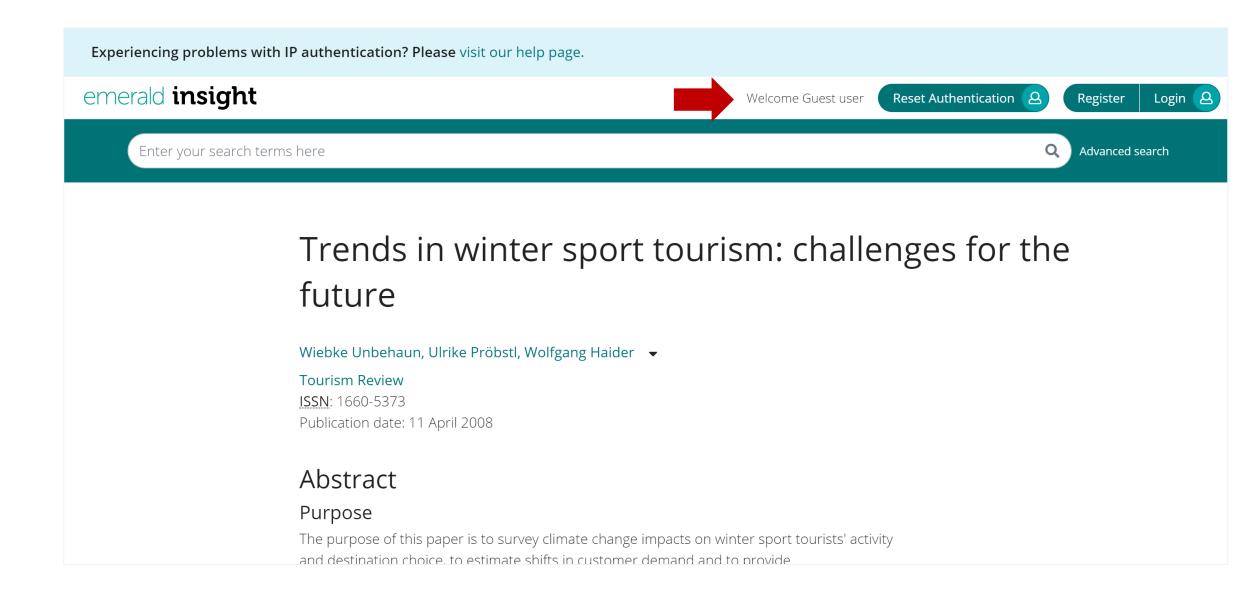
### The user experience



# Individual users authenticate with user name and password

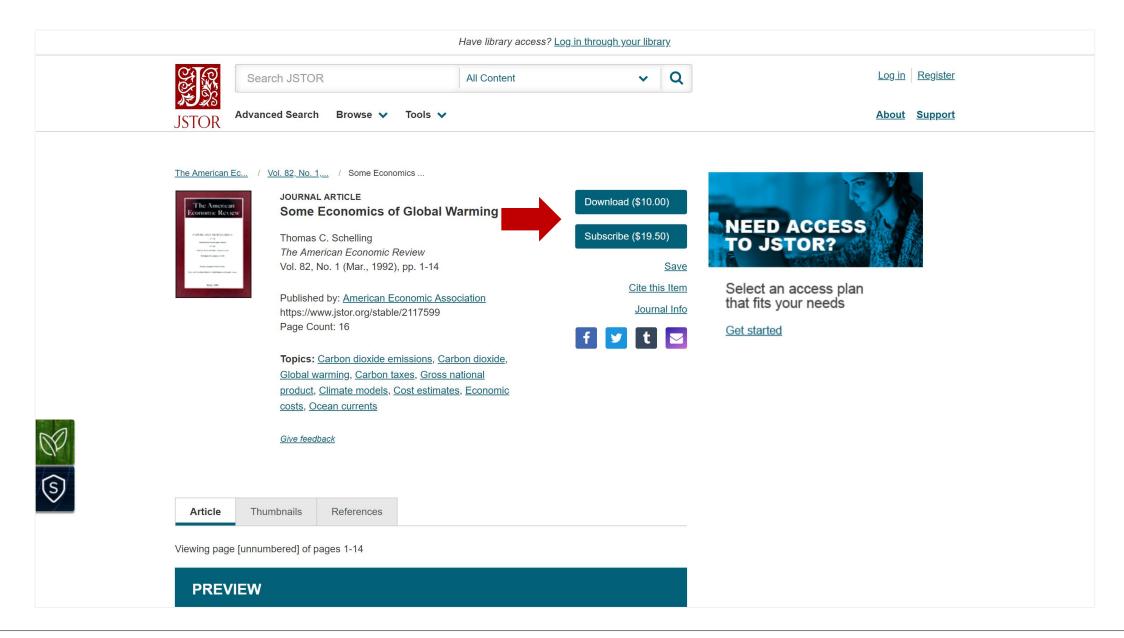


### **Optimizing for individual users**



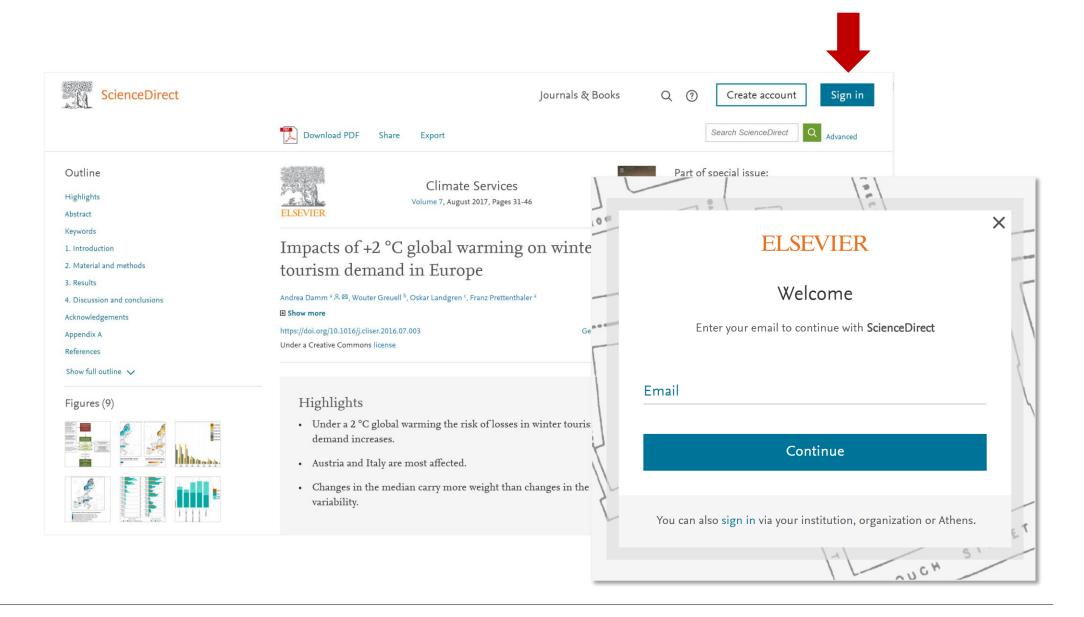


### **Optimize for individual users**





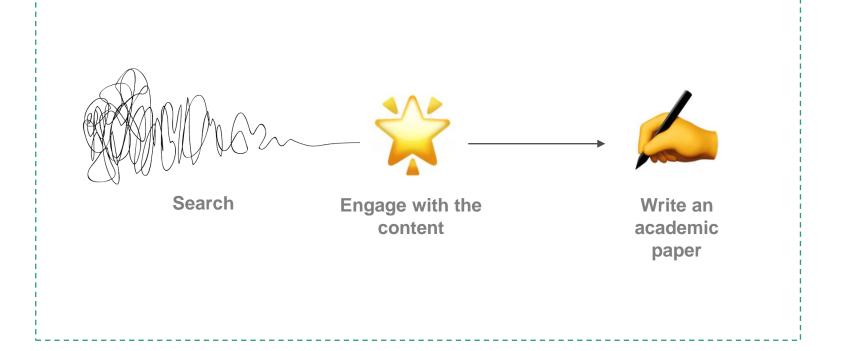
### Optimize for individual user





## Institutional access in the library or onsite the institution

#### IP authentication



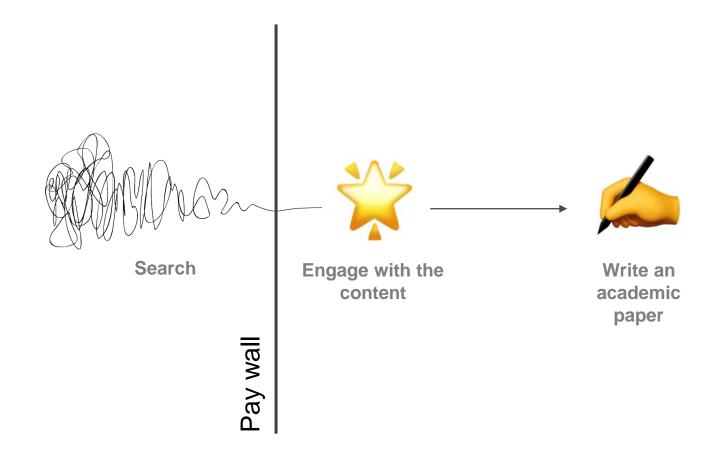


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## "...58% of the IP ranges held by publishers to authenticate libraries who license their content are inaccurate"



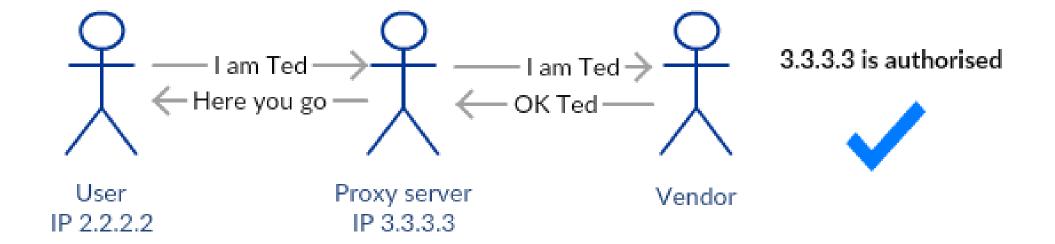
### Institutional access off-site



## The publishing business model depends on access control

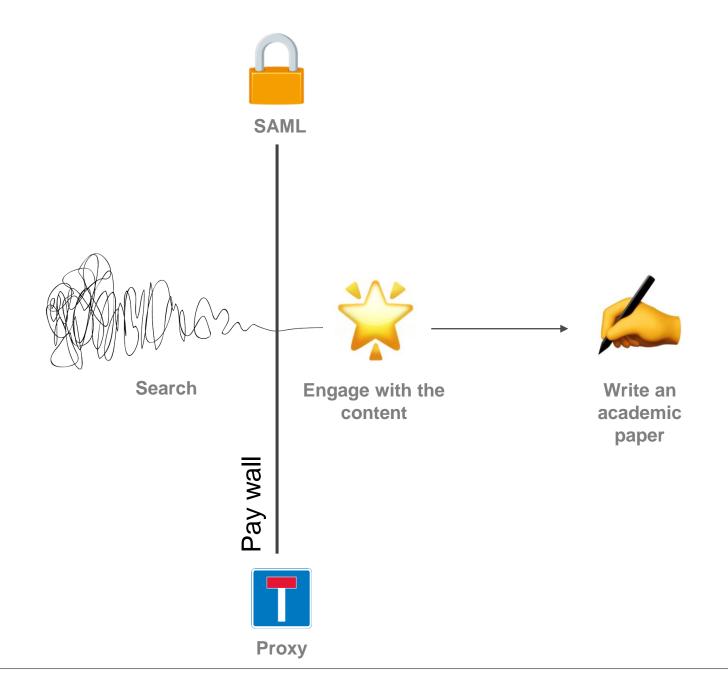


### Library proxy



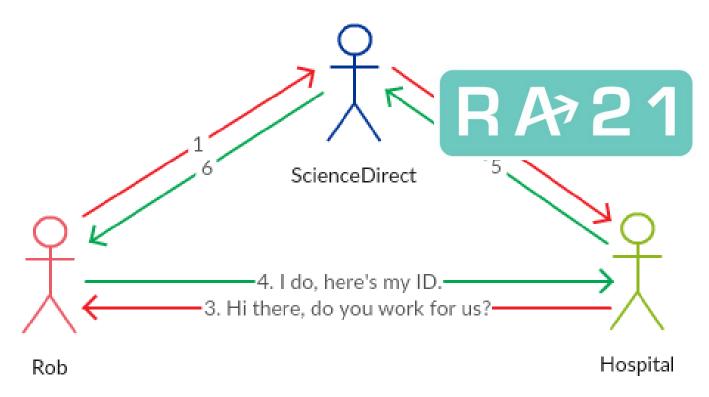


### Accessing content off-site





### SALM



- 1. I want to read this article about stem cells. I'm from the Hospital.
  - 2. Hospital, do you know this guy?
  - 3. Hi there, do you work for us?
    - 4. I do, here's my ID.
  - 5. Ah yeah, that's Rob. He works for us.
  - 6. Hi **Rob**, nice to meet you! Please proceed to read the article.

## Why is IP authentication so popular?

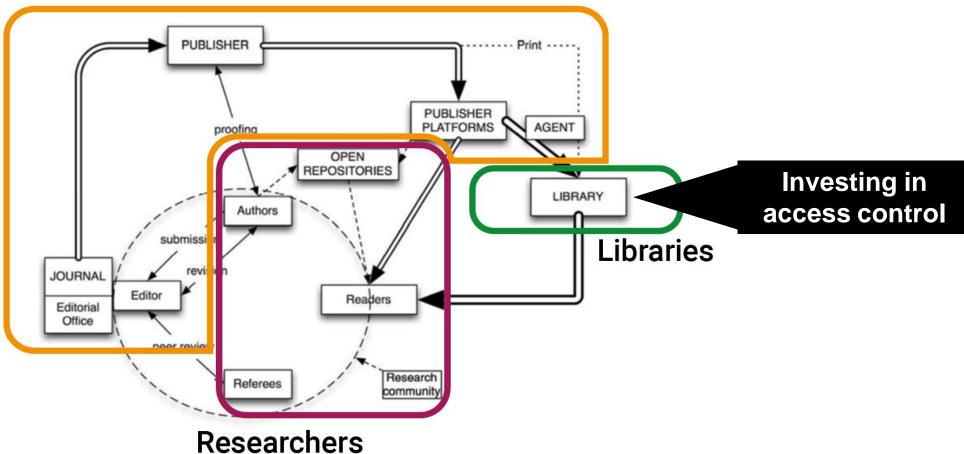


### **Disadvantages of IP and Proxy**

- Unsecure
- Unstable
- Prone to error
- Assumes user journey starts at the library portal

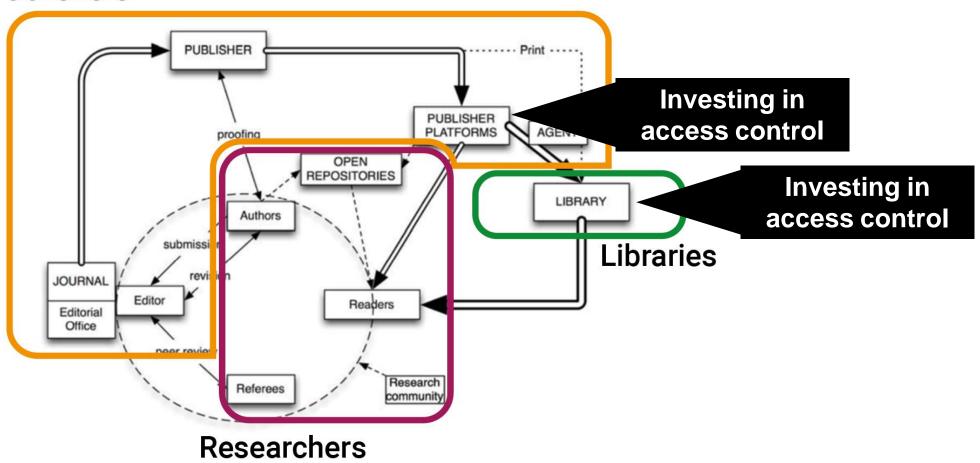
### **Investing in Proxy**

### **Publishers**



### Investing in SAML authentication

#### **Publishers**





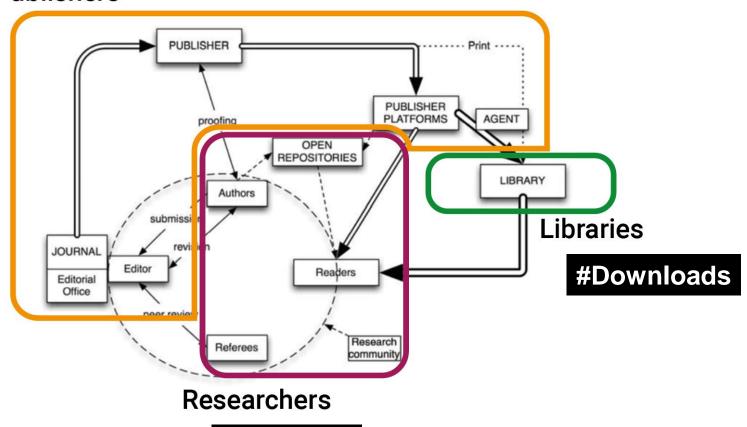
## How is success measured?



### **Measures of success**

### **#Subscriptions**

#### **Publishers**



#Citations



### Impact of poor access on measures of success

#### Libraries

#### #Downloads

- User complaints
- Trouble shooting resource
- Disengagement with the library
- Budget pressure

#### Researchers

#### #Citations

 Research funding may depend on it

#### **Publishers**

#### #Subscriptions

- Increased negotiating pressure
- Loosing customers
- Piracy



## Disrupting the industry by improving access



### **Examples from other industries**

### Music industry







Listen music anytime anywhere

### **Examples from other industries**

### Film industry



Go to the cinema







Watch movies anytime anywhere



### **Disrupting publishing**

### Publishing industry



?

Go to the library

Research anytime anywhere

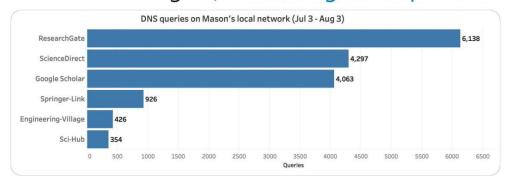


### The pirates

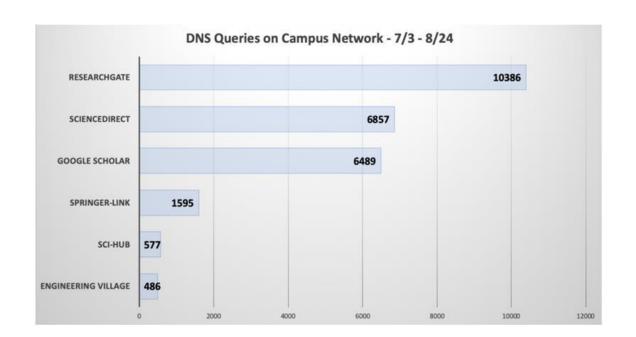




In case you're wondering how scholars access articles at a large research university, here's a full month's worth of data from Wally Grotophorst at George Mason (spoiler: ResearchGate + Google Scholar = 30x the traffic Sci-Hub gets) inodeblog.com/?p=1815





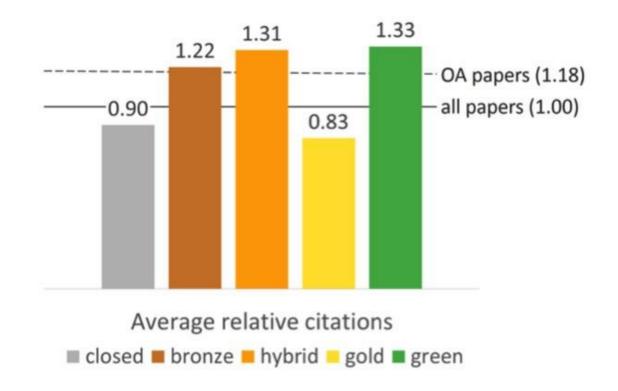




### **Open access**

"Papers hidden behind a paywall were cited 10% below world average (ARC = 0.90), while those that are freely available obtain, on average, 18% more citations than what is expected."

Piwowar, H. et al (2018)



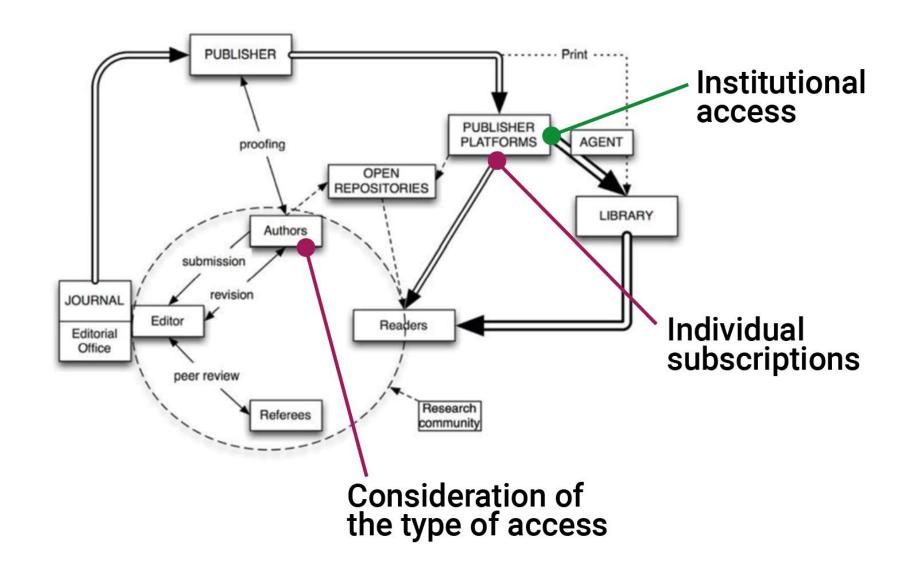


### How might we improve the publishing cycle



### Adding access to the publishing cycle

- Captures the experience better
- Invites innovation
- Improves decision making and prioritization
- Easier to make a case for investment







### Any questions?





### Thank you

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