

Making of gold

Stories from the content enrichment workbench

Objectives of this presentation

- Explore the content enrichment challenge
 - Motivation
 - Typical problems (and some solutions)
 - Case studies
 - Lessons learnt

Motivation for Content Enrichment

Changes in customer expectations

Challenges to existing business models

New revenue opportunities

Maintain relevance as a publisher



What is happening in this area?

Elsevier's Article of the Future

OpenCalais

data.gov.uk

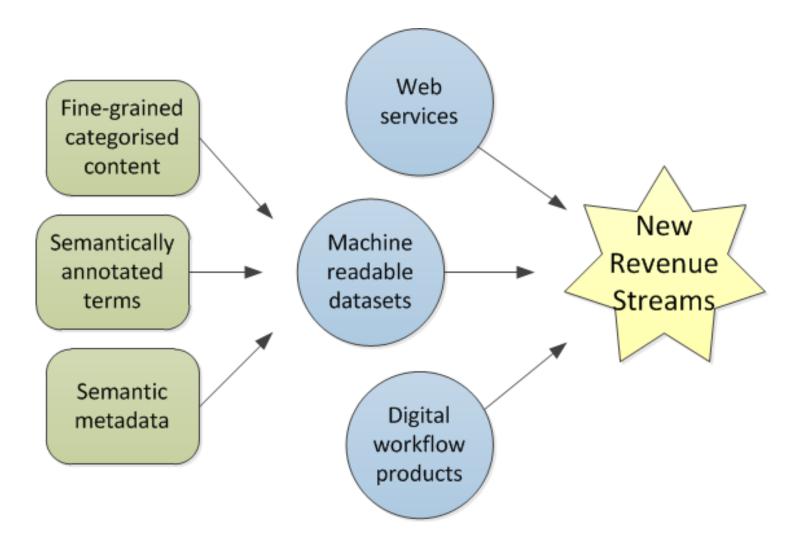
The wider web



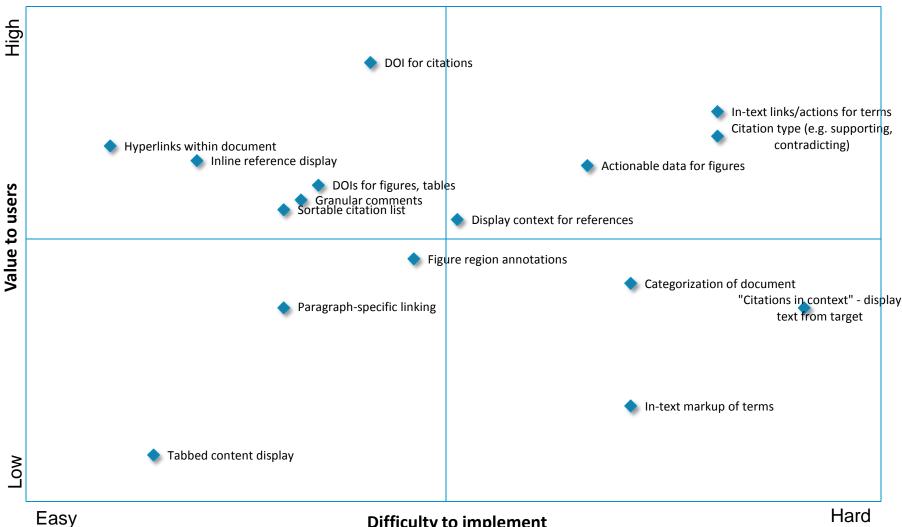
What are the typical challenges?

- What balance of automated and manual processes are required?
- What should we enrich?
- What will increase the usage and value of our content?
- Is there a business model for enrichment?
- How and where do we do enrichment?
- How can we take advantage of third-party user enhancements?
- How do we need to rework our publication process to support enrichment?

What to enrich?



What to enrich?





Hard

Methods of content enrichment

- 1. Automated recognition of terms and structures
- 2. Manual annotation
- 3. Retain the authors' original rich data
- 4. Outsourced enrichment
- 5. User generated enrichment

Content enrichment maturity

1) BASIC

2) UNSOPHISTICATED 3) RESPONSIVE

4) INTEGRATED

5) EMBEDDED

Content Enrichment

Content enrichment only used for styling

Content stored as plain text with minimal markup and links

Contextualisation through content markup

Human readable semantic markup

Machine readable semantic markup

- Content enrichment needs to be considered a core organisational capability
- Need to determine the minimum level of maturity you need to reach to achieve your organisational objectives
- Need to start learning now as this will require significant organisational change that will take time

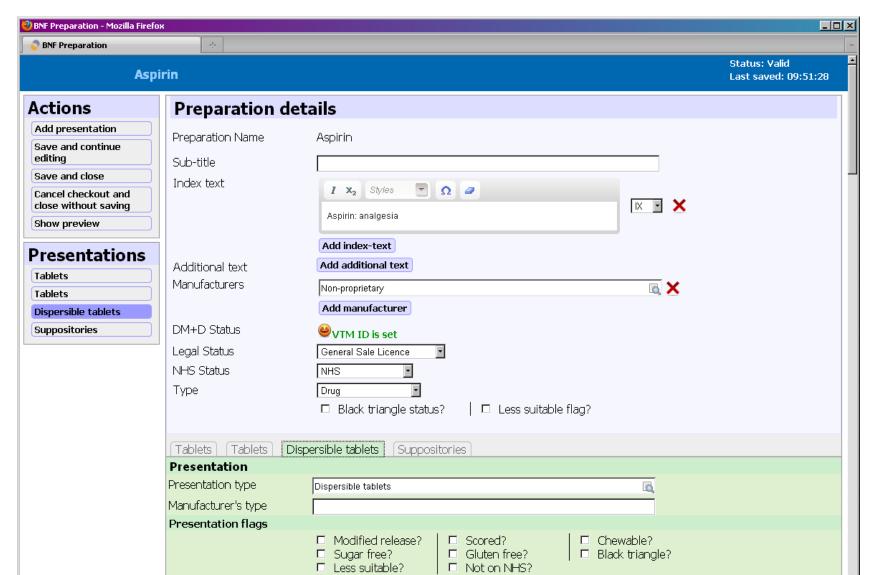
Case studies

- Pharmaceutical Press
 - Supporting manual enrichment of content
- BSI
 - Managing outsourced content enrichment
 - Automatic conversion of British Standards





Supporting manual enrichment of content





Supporting manual enrichment of content

```
Preview - Mozilla Firefox
                 Preview
   BNF view
                         BNFC view
                                              Old-style XML
                                                                    New-style XML
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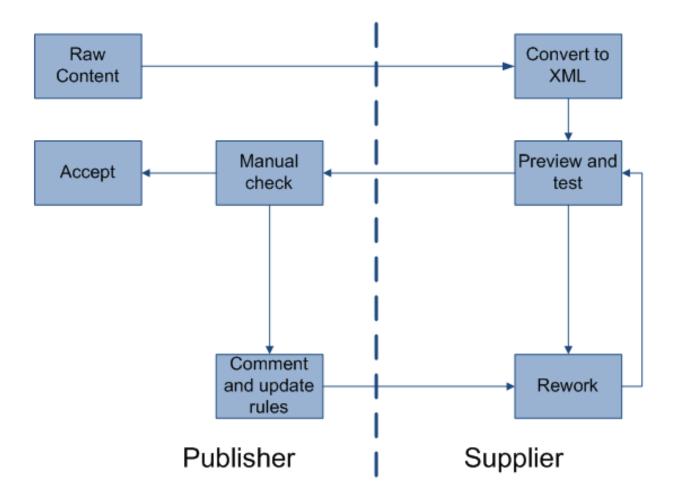


Supporting manual enrichment of content

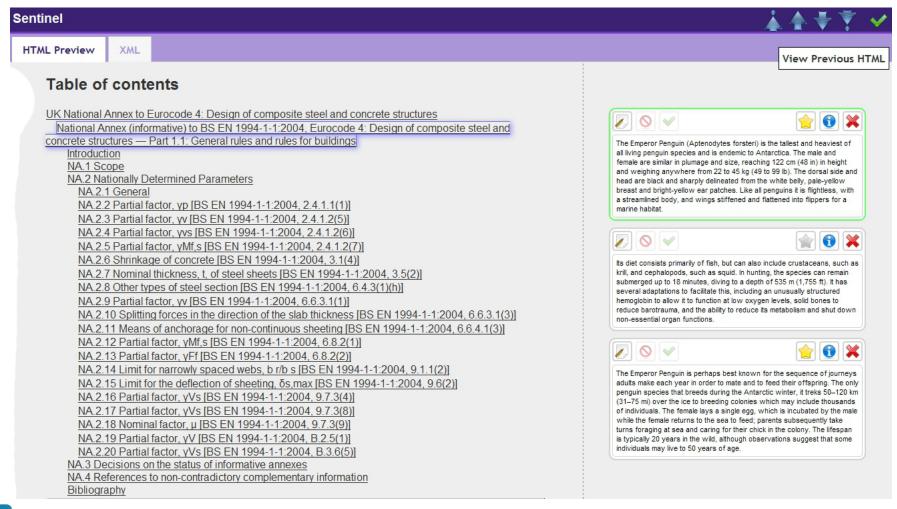
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Preview - Mozilla Firefox
                                                                                                                                                Preview
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                                            Old-style XML
                                                                 New-style XML
                       BNFC view
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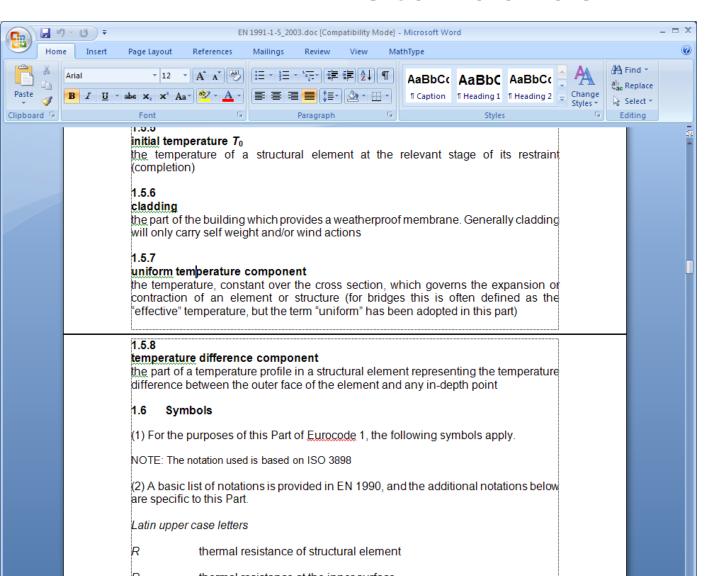
Managing outsourced content enrichment



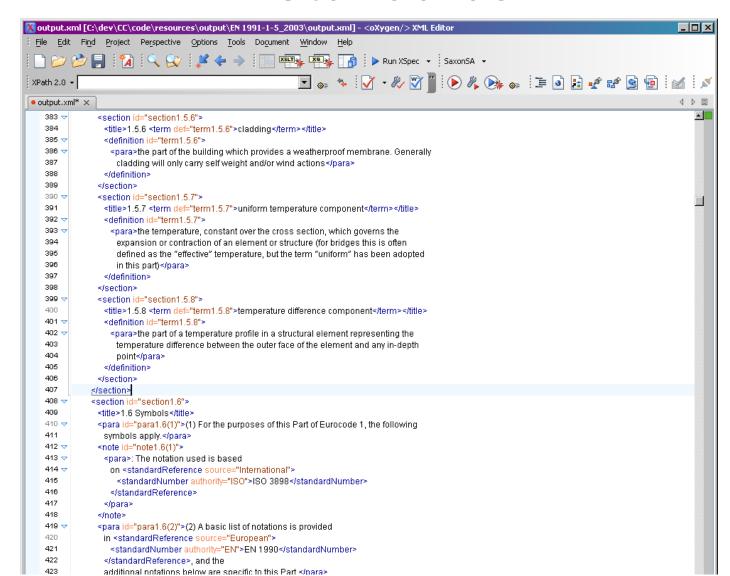
Managing outsourced content enrichment



Automatic conversion of British Standards

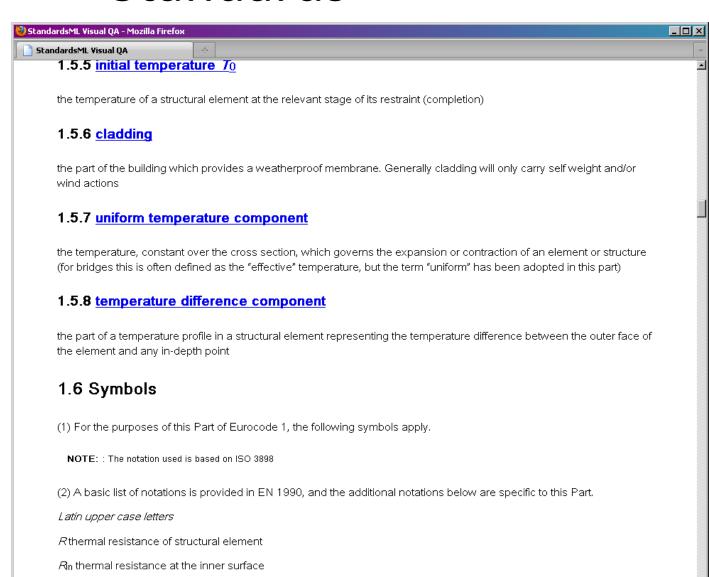


Automatic conversion of British Standards





Automatic conversion of British Standards





Lessons learnt / our approach to cost-effective enrichment

- Derive enrichment targets from organisational objectives and desired content capabilities
- Reduce the cost of manual enrichment with tools that limit options, provide validation, and provide preview
- Manage outsourced suppliers with automation and manual checks, and increase the automation over time
 - Expose content checks to suppliers so they can test themselves
- Use automated enrichment where possible
 - And supplement with automatic testing to focus manual checks it's much easier to detect problems than fix them
- Start learning now as this is an organisation behaviour and capability change





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